

Milestone Entertainment OF NEW ENGLAND

DJs • Photobooth • Lighting • Live Musicians • Justice of Peace

**BEST OF
Hartford
MAGAZINE
2019
WINNER**

*Congratulations On Your Wedding Engagement
and Thank You For Your Interest in Milestone
Entertainment Of New England!*

Your wedding day can be one of the most exciting and important days of your life, and we at Milestone treat it as such. These days it seems that everyone knows a "DJ". Don't trust your wedding day memories to just any hobbyist with a laptop. Booking reliable, dependable professionals that will ensure every detail of your entertainment is attended to is an important task. With your vision, and our experience, *dreams come true.*

Founder Message



Choosing the right DJ can turn your special day into the event of a lifetime, leaving you and your guests with exciting memories to last forever. Our professional, experienced DJs and Event Coordinators at Milestone Entertainment of New England work directly with you to create the day you envision. First, we start with a free, no-pressure initial consultation at our Main Street office in Windsor Locks to learn about your wedding plans and share information about our services, experience and background. When looking for an experienced DJ or Photobooth provider in Connecticut, Massachusetts or beyond, we understand there are many possibilities to choose from. Not all Entertainment companies are equal. We hope to give you the proper information and tools to make the best decision for the day of your dreams. We look forward to answering your questions, earning your trust and becoming a part of your special day!

Gabriel Fierro

Founder, Milestone Entertainment of New England

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MilestoneDJ.com | MilestonePhoto-booth.com | MilestoneJP.com



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Our Promises To You

- Your call or email is number one priority, and will be returned promptly and courteously. Your questions will be answered thoroughly and truthfully. We want to give you the information you need to feel confident in your decision to book us.
- We will go that extra mile to meet with you for an initial consultation that is convenient for you. A deposit is never requested at this meeting.
- Once your date is booked and your DJs/Event Coordinators are established, you may deal directly with your DJ for the remainder of our relationship. You will have direct cell phone numbers and email addresses.
- A final preparation appointment will be made well in advance to assure every detail is discussed and set in stone.
- Your DJ will arrive early to properly set up for your event. Some events require additional set up time. You are NEVER charged for set up time.
- When you and your guests enter the venue at our contracted start time, our equipment will be completely set up, with appropriate music playing. All wires and cases will be tucked away. Your DJ will be dressed in appropriate attire as discussed at your meeting. (Tuxedos for weddings and suit and tie, semi-formal, or casual for other events).
- You will hear every request you asked for at our meeting.
- You will not hear songs you asked to be omitted at our meeting.
- In the unlikely event of equipment failure, a backup system is on hand and will be immediately engaged.
- Your guests will be treated with the same respect as you are. Pronunciations of bridal party members or guest speakers will be confirmed prior to announcements to assure accuracy.
- **Your special day and every detail you envision is our only concern!**

Milestone Standards

Our professional industry standard of ethics is very important to us at Milestone Entertainment. These simple practices are the foundation of our business and have assured our success and the satisfaction of our clients.

WE WILL Always:

- Return your calls promptly
- Answer all of your questions truthfully and informatively, without a high pressure sales pitch
- Be willing to go that extra mile
- Put you and your ideas first
- Give you a fair price
- Always treat you and your guests with respect
- Give you our best
- Do what we promise to do
- Show up early
- Play all your requests
- Help create incredible memories that last a lifetime

WE WILL NOT:

- Complain
- Make excuses
- Lie to you
- Stick you with additional hidden costs
- Play music that has explicit language or is overtly sexual or offensive
- Play songs that you have asked to be omitted
- Send a DJ that you haven't previously met with
- Overbook events
- Have a bad attitude
- Act or dress inappropriately or unprofessional



Did You Know?

- 72% of all brides say they would have spent more time choosing their reception entertainment.
- An average of only 5% of a wedding's budget is spent on entertainment.
- During wedding planning, brides say their highest priority is their attire, followed by the reception site and catering. Reception entertainment is among the least of their priorities. Within one week of their reception, 78% of brides polled say that they would have made the entertainment the highest priority.
- Almost 100% say they would have spent more on their entertainment.
- When asked, 81% of guests say that the thing they remember most about a wedding is the entertainment.
- 65% of all couples that choose a band to entertain at their wedding said if they had to do it again, they would have chosen a Disc Jockey.

Contact us today to learn more or schedule a consultation in our Windsor Locks office.

